



Ocean Rate Bulletin

Fresh Oranges:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during December 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, December 1999.

Market Share-December:

Each carrier's current market share is based on the number of containers shipped during December 1999. Source: PIERS, December 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for March 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Fresh Oranges are quoted on full 40-foot refrigerated containers unless otherwise noted.

Definitions

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Oranges

Monthly Market Share For: December 1999

Month\Year: 478.2 \ 958.8

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	78%	69%	12 Days	\$2,300 ¹									\$2,300
Hyundai	17%	21%	12 Days	\$1,700 ¹									\$1,700
NYK Line	3%	1%	13 Days	\$2,000 ¹	\$160 ¹								\$2,160
COSCO	1%	1%	12 Days	\$2,300 ¹	\$160 ¹								\$2,460
Hapag-Lloyd	1%	1%	23 Days	\$2.43									\$2,449
APL	0%	4%	12 Days	\$1,700 ¹									\$1,700

¹ Rate is per container

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L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: December 1999

Month\Year: 380.1 \ 2,152.5

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	7%	17%	13 Days	\$2,510 ¹	\$160 ¹								\$2,660
Maersk-SeaLand	7%	15%	14 Days	\$2,510 ¹	\$160 ¹								\$2,670
Hanjin	7%	4%	15 Days	\$2,510 ¹	\$160 ¹								\$2,670
P&O Nedlloyd	7%	4%	14 Days ⁴	\$2,510 ¹	\$160 ¹								\$2,670
Mitsui OSK	7%	4%	13 Days ⁵	\$2,510 ¹	\$160 ¹								\$2,670
NYK Line	6%	4%	11 Days	\$2,210 ¹	\$160 ¹								\$2,370
COSCO	5%	13%	19 Days	\$2,510 ¹	\$160 ¹								\$2,670
OOCL	4%	8%	15 Days	\$2,310 ¹	\$160 ¹								\$2,470
Evergreen	2%	3%	16 Days	\$1,900 ¹									\$1,900
Yang Ming	1%	7%	16 Days	\$2,200 ¹	\$128 ¹								\$2,328
Hapag-Lloyd	1%	1%	14 Days	\$2.18	\$34							900 pkgs.	\$2,649

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

5 Transit time is based on departure from Los Angeles, CA.

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Oranges

Monthly Market Share For: December 1999

Month\Year: 22.0 \ 591.2

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	45%	11%	12 Days	\$2,666 ¹	\$160 ¹		5%						\$2,959
NYK Line	18%	6%	9 Days	\$2,380 ¹	\$160 ¹		5%						\$2,659
Hyundai	9%	12%	13 Days	\$2,680 ¹	\$160 ¹		5%						\$2,974
Maersk-SeaLand	9%	6%	13 Days	\$2,545 ¹	\$160 ¹		5%						\$2,847
P&O Nedlloyd	9%	3%	15 Days	\$2,680 ¹	\$160 ¹		5%						\$2,830
OOCL	5%	32%	13 Days	\$2,480 ¹	\$160 ¹		5%						\$2,764
Yang Ming	5%	3%	14 Days	\$2,200 ¹	\$160 ¹								\$2,328
APL	0%	10%	12 Days	\$2,680 ¹	\$160 ¹		5%						\$2,974
Cho Yang	0%	10%	12 Days	\$1,700 ¹									\$1,700
Hapag-Lloyd	0%	4%	13 Days	\$3.08			9%	\$34					\$3,797
Mitsui OSK	0%	3%	12 Days	\$2,680 ¹	\$160 ¹		5%						\$2,974

¹ Rate is per container

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: December 1999

Month\Year: 98.7 \ 647.8

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	32%	23%	19 Days	\$2,900 ¹	\$160 ¹								\$3,060
P&O Nedlloyd	23%	16%	20 Days ⁴	\$2,900 ¹	\$160 ¹								\$3,060
Maersk-SeaLand	19%	17%	20 Days	\$2,900 ¹	\$160 ¹								\$3,060
Hyundai	7%	21%	19 Days	\$2,900 ¹	\$160 ¹								\$3,060
OOCL	7%	10%	20 Days	\$2,700 ¹	\$160 ¹								\$2,860
Hanjin	7%	3%	17 Days	\$2,900 ¹	\$160 ¹								\$3,060
Mitsui OSK	5%	5%	19 Days	\$2,900 ¹	\$160 ¹								\$3,060
Hapag-Lloyd	0%	3%	20 Days ⁴	\$3.08	\$34							950 pkgs.	\$3,504

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: December 1999

Month\Year: 58.8 \ 641.7

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	34%	19%	17 Days	\$2,700 ¹	\$160 ¹		9%						\$3,103
Mitsui OSK	24%	7%		\$2,700 ¹	\$160 ¹		9%						\$3,103
P&O Nedlloyd	15%	24%	15 Days	\$2,700 ¹	\$160 ¹		9%						\$3,103
Maersk-SeaLand	7%	15%	19 Days	\$2,700 ¹	\$160 ¹		9%						\$3,103
OOCL	7%	8%											
Cho Yang	5%	3%		\$1,700 ¹									\$1,700
Hyundai	3%	11%	17 Days	\$2,700 ¹	\$160 ¹		9%						\$3,103
Hanjin	3%	3%	18 Days	\$2,675 ¹	\$160 ¹		9%						\$3,076
NYK Line	2%	5%		\$2,400 ¹	\$160 ¹		9%						\$2,776
Hapag-Lloyd	0%	4%		\$3.08	\$34		9%						\$3,797

1 Rate is per container

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L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Oranges

Monthly Market Share For: December 1999

Month\Year: 74.0 \ 878.6

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:							Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.		
Evergreen	32%	11%	10 Days	\$2,450 ¹	\$160 ¹								\$2,610
Maersk-SeaLand	16%	12%	10 Days	\$2,540 ¹	\$160 ¹		50%						\$4,120
Yang Ming	8%	14%	10 Days	\$2,200 ¹	\$128 ¹								\$2,328
Hanjin	7%	4%	9 Days	\$2,440 ¹	\$160 ¹		50%						\$3,820
Mitsui OSK	5%	4%	11 Days	\$2,540 ¹	\$160 ¹		50%						\$3,970
Hyundai	5%	2%	10 Days	\$2.10	\$34		50%					1008 pkgs.	\$3,787
K Line	5%	2%	10 Days	\$3,300 ¹									\$3,300
Cho Yang	3%	9%	9 Days	\$3,350 ¹									\$3,350
OOCL	3%	2%	11 Days	\$2,240 ¹	\$160 ¹		50%						\$3,520
P&O Nedlloyd	3%	2%	11 Days	\$2,540 ¹	\$160 ¹		50%						\$3,970
APL	1%	4%	10 Days	\$2,540 ¹	\$160 ¹		50%						\$3,970
COSCO	1%	1%	13 Days	\$2,510 ¹	\$160 ¹								\$2,670
NYK Line	0%	3%	10 Days	\$2,240 ¹	\$160 ¹		50%						\$3,520

¹ Rate is per container